

A black and white photograph of a laboratory setup. In the foreground, there are several glass beakers and a burette. A digital meter with two displays showing '8.8.8' is visible on the right. The background shows more laboratory equipment. The image is overlaid with a red geometric pattern of overlapping cubes on the left and bottom edges.

TEST
Medical

Test Medical Co. Ltd

Contact:

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Test Medical Company Profile

TEST *Test Medical Co. Ltd*
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TEST MEDICAL COMPANY

About Us

Test Company is established & registered in 2007 in the capital city of Sudan, Khartoum.

Test Co was established to create a new business concept, to serve the local market more professionally and efficiently and to build a solid basis for a huge operation in the Medical, Pharmaceuticals & Healthcare Fields, which is our focus in this profile and to provide products & services beyond our customer expectation. Improving our services with every step we take & making our customer response management more focused on real market need. The Prime Directive of our Existence.

The name (Test) is based on everything in life is based on series of tests & experiments, so in our company we have made a promise on testing our products & services towards our precious customers. Setting & drawing up a new picture of quality products, luxury services & confident deliveries.

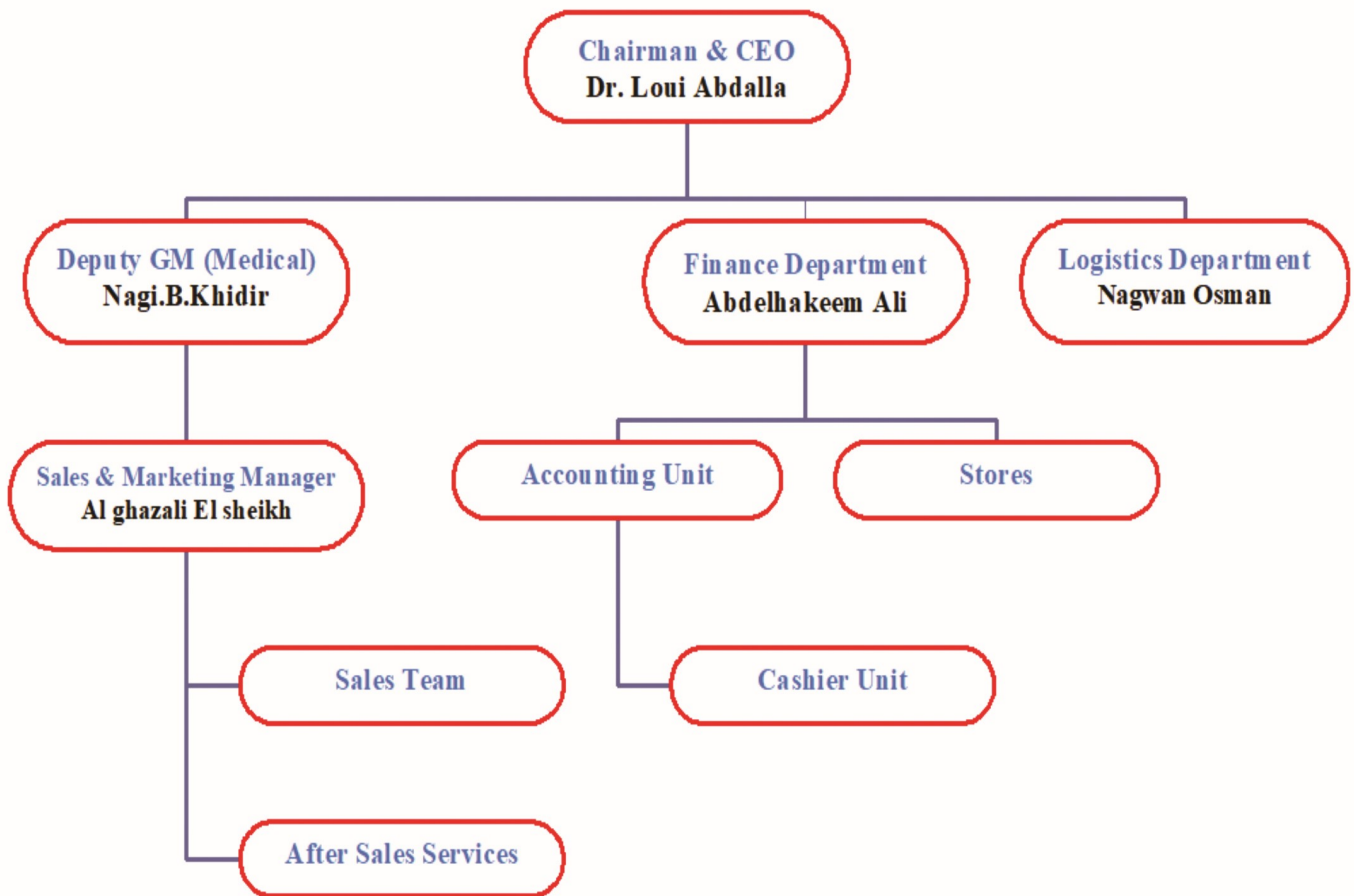
Activities:

- ✔ Participating in our customers life before & after serving them.
- ✔ Paying more attention to the need of the community.
- ✔ Hosting meetings & conferences regarding current updates in our field.
- ✔ Participation in all related medical events and exhibitions in the country.
- ✔ Regular promotional visits and continuous update to the customers list.
- ✔ Arrange for product presentation for the most important clients.
- ✔ Prepare the monthly promotion report.
- ✔ Human resources are our main power, therefore an organized evaluation program will be held for our employees to test their ability in upgrading themselves.



TEST MEDICAL COMPANY

Organizational Chart:



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Management & Staff:

Test Company is management is build on the principles of ethical business behavior and an optimal management structure to realize client's objectives, ensuring efficiency of operations while continuing to build a dynamic and profitable enterprise.

The foundation of our corporate integrity is the personal integrity of each individual. All TEST staff proudly conduct their business with strong values of honesty, integrity, and Professionalism.

Facilities & Resources:

- ✔ Distribution Vans (3 Vehicles).
- ✔ Mobile Cold Storage Van (2 Vehicle).
- ✔ Ambient Storage Facility (2).
- ✔ Cold Storage Facility (1).

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Management & Staff:

Sales & Marketing.	11
Finance & Accounting	4
After sales services (Biomedical Engineers)	3
After sales services (Application Specialists)	6
Logistics	5
Store keeper	2
Operational Projects	20





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Products:
Life Science Reagents

analytikjena
An Endress+Hauser Company

Origin: Germany

Products: Life science (Kits, reagents, diagnostics, mobile diagnostics, consumables and accessories and LIMS).

Website: www.analytik-jena.de



Origin: Korea

Products: DNA prep, RNA prep, Protein, PCR, RT/RT- PCR, Real Time PCR, Cloning, Cell Culture, Chemicals and Pre-made Buffer.

Website: www.intronbio.com



Origin: Korea

Products: Food safety (Food and water borne pathogen, Animal species ID (halal testing), GMO, food allergen and protozoa), Animal health and NA Extraction kits.

Website: www.kogene.co.kr



Origin: Korea

Products: Oligo primers, Sequencing and Bio-informatics.

eng.sansure.com.cn



Origin: China

Products: Real Time PCR detection assays (Human Assays)

www.sansure.com



Origin: Germany

Products: PCR Kits and Purification Kits.

www.macrogen.com

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eng.sansure.com.cn

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www.altona-diagnostics.com



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Reagents Products:

Elisa Kits



Origin: USA
Products: Infectious diseases, Autoimmune diseases, Hormones, Steroids, Serum Proteins, Diabetes and Cardiac markers, Allergy and Anemia.
Website: www.chemumx.com

Haematology



Origin: France
Products: haematology Reagents.
Website: www.sfri.com

Histopathology & Molecular Pathology



Origin: Italy
Products: Special Stain Kit, Staining Solutions, Buffers for Immunohistochemistry, Hematoxylin, Eosins, Glues - Adhesives, Decalcifying solutions, Fixatives, Formalins and substitutes, Prefilled containers, Xylene and substitutes, Alcoholic mixtures, Ottix, Urinary cytology, SAFE Reagents, Mounting media and Kits & solutions for cytology
Website: www.diapath.com



Origin: USA
Products: IHC, ISH, CISH, FISH, miRNA, Special Stains, Insitu PCR and IF.
Website: www.biogenex.com



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Regeants Products:

Diagnostic Division



Origin: Italy

Products: Coeliac disease, Diabetes, Gastroentology, Autoimmunity, Thalassaemia screening and OS-MORED.

Website: www.eurospital.it

Consumables



Origin: CHINA

Products: Laboratory Consumables, Shaking Rotator, Roller Mixer, Vortex Mixer and Colonometer.

Website: www.china-kangjian.cn

POCT Reagents



Origin: Korea

Products: HbA1c and CRP Reagents

Website: www.ceragemmedisys.com



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Equipments Products:

Life Science

analytikjena
An Endress+Hauser Company

Origin: Germany
Products: Mixing & Homogenization, Automated Extraction, Spectrophotometer, Liquid handling, Thermal cycler and Real-Time Thermal cycler, Electrophoresis and blotting, Bioluminescence, General Lab Equipments (PCR cabinets & workstations, Crosslinker and Thermostat).
Website: www.analytik-jena.de

Eye Cosmetics

 **Eyemed Technologies™**
Contact lens innovation

Origin: Italy
Products: ADORE lenses
Website: www.eyemed.it

Histopathology & Molecular Pathology

DIAPATH

Origin: Italy
Products: Storage and safety devices, autopsy and specimen preparation, cytology, staining and cover slipping, Inclusion, Microscopy, Microtomy, Processing, Accessioning, Grossing and Tracking.
Website: www.diapath.com

POCT

 **GREEN CROSS MEDIS**

Origin: Korea
Products: HbA1c and CRP Analyzer
Website: www.ceragemmedisys.com

EKF
DIAGNOSTICS

Origin: UK
Products: DiaSpect™ hand-held Hemoglobin Analyzer
Website: www.ekfdiagnostics.com



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Equipments Products:

General Laboratory



Origin: Germany
Products: Laboratory Centrifuges and accessories.
Website: www.sigma-zentrifugen.de



Origin: Korea
Products: General Lab Equipments (Autoclave, Block heater, Circulation bath, Climatic chamber, Cold trap bath, Growth chamber, Incubator, Laboratory refrigerator, Muffle Furnace, Orbital Shaker, Oven, Safety cabinet, Shaking incubator, Stability chamber (IHC), Water bath and Water still).
Website: www.jsr.kr



Origin: Germany
Products: Deep freezers, Water baths, Water stills, Incubators and shakers.
Website: www.gfl.de



Origin: Germany
Products: Heating/Drying ovens, Incubators, Climate chambers, Water and Oil baths.
Website: www.memmert.com



Microscope

Origin: China
Products: Microscopes (digital, biological, stereo, multi-viewing biological, fluorescent, polarization, metallurgical, education, comparison, industry and accessories).
Website: www.proway-microscope.com



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Equipments Products:

Diabetic Products

Sinocare 三诺
A Promise for Love

Sinocare Inc.

Origin: China

Website: www.sinocare.com



SAFE-ACCU

BLOOD GLUCOSE MONITORING SYSTEM

Specification

FAD-GDH System

- Blood sample: fresh capillary whole blood
- Calibration sample: venous plasma
- Test range: 20-600mg/dL(1.1-33.3mmol/L)
- Test time: 10s
- Blood volume: 0.6ul
- HCT: 30-60%
- Expiry date: 24 months
- Memory: 200 test results
- Battery lifetime: above 1000 times



SAFE-ACCU 2

BLOOD GLUCOSE MONITORING SYSTEM

Specification

FAD-GDH System

- Blood sample: fresh capillary whole blood
- Calibration sample: venous plasma
- Test range: 20-600mg/dL(1.1-33.3mmol/L)
- Test time: 10s
- Blood volume: 0.6ul
- HCT: 30-60%
- Expiry date: 24 months
- Memory: 200 test results
- Battery lifetime: above 1000 times



SAFE-ACCU 2

Specification

- Blood sample: fresh capillary whole blood, venous whole blood, arterial whole blood
- Calibration sample: venous plasma
- Test range: 20-600mg/dL(1.1-33.3mmol/L)
- Test time: 5s
- Blood volume: less than 0.8ul
- HCT: 20-70%
- Expiry date: 24 months
- Memory: 500 sets blood glucose test values, 100 sets control solution test values
- Battery lifetime: 1000 tests



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Sales Department:

Test Company enjoys rich experience and cooperation links utilized to survey and introduce different products through our local distribution networks, covering States and the capital city; Khartoum.

Sales Teams:

Each branch is supported by qualified and hard working sales team, while each sales team report directly to the Branch Manager on daily basis. Our sales team allows the fast and prompt deliveries.

Commitments:

- ✔ Respects for the customer.
- ✔ Shared destiny with all partners.
- ✔ Consistent superior performance.
- ✔ Adhere to societal norms, laws & ethos.
- ✔ Fairness & transparency with members.
- ✔ Exceed customer expectation through world –class process.





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Operation Projects:

Test Medical Co. Ltd has its own laboratories which are:

Molecular Diagnostics Center in Aliaa Hospital which is fully equipped with molecular instruments (Thermal cycler, Real Time thermal cycler, Gel electrophoresis, Gel documentation system, automated extraction, spectrophotometer, cold centrifuge and PCR safety cabinet. The working staff is highly qualified, well trained and have more than 10 years experience in life science. The lab is doing the infectious real time PCR testing and is going to introduce HLA typing and Oncohematology on molecular basis.

Shawamikh hospital laboratory is operating by Test Medical Co. Ltd

We established Test Medical Laboratories as new big investment for our company. The main branch in capital khartoum city now is open for customers and started opening new three branches to cover all capital areas.



معامل تست للتحاليل الطبية
TEST Medical Laboratories



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Support Services:

Is the department responsible of after sales services to the client starting from the safe unpacking of the unit, proper installation, preventive maintenance and regular follow up visits to fix the defected unit which is done by the section of biomedical engineers and application specialists, solve the operation trouble shooting, helping the clients making their orders which is done by the section of application specialists beside their role in the promotion.

The dept handles both local and national routine service and maintenance tasks, categorized by priority, region and equipment type. The Service Section aims to establish and accomplish the following goals and to be more active in the activities mentioned herein:



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- ✓ Pre-sale technical evaluation and recommendation.
- ✓ Prepare the necessary company and/or departmental reports.
- ✓ Prepare instruments and the required accessories for delivery to customers.
- ✓ Receiving and inspection of ordered instruments and spare parts upon delivery.
- ✓ Installations of instruments and perform instrument start-up after the installation.
- ✓ Perform preventive maintenance protocol to all instruments in-or-out of warranty status.
- ✓ Preparation and / or reviewing of specifications of instruments and spare parts to be ordered.
- ✓ Prepare schedule and to implement customers visits to check that the instruments are working.
- ✓ Prepare installation requirements for all instruments in order to be handed to the client at the time of contract signing.
- ✓ Perform the required warranty maintenance visits on the instruments in clients sites according to the manufacturers specifications.
- ✓ Attend to customers service calls promptly and provide the customers the necessary services where possible.

The application division tasks are:

- ✓ Regular visits according to the weekly scheduled to make sure that the instruments are in an excellent operation status.
- ✓ Prepare start up kits need to be used for each instrument during the application training to be standard for the new clients.
- ✓ Prepare the weekly report about the operational status of the instruments.



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Tenders:

Test Medical Co. had an active account with the key organizations in the country and had won many tenders in past years, some of them mentioned here blow:

- ✔ Federal Ministry of Health - Ahmed Gasim Hospital (HLA TYPING LAB).
- ✔ Ministry of Higher Education and Scientific Researches - Central laboratory (Arboviruses project).
- ✔ University of Khartoum, Institute of Endemic diseases.
- ✔ Alribat national university (Molecular Biology Lab).
- ✔ Central Medical Supplies - many deals as it is the central purchasing unit for governmental hospital.
- ✔ Ministry of Higher Education and Scientific Researches - University Of Khartoum - Faculty Of Sciences (Leishmania Researches Laboratory) .
- ✔ Social Security Investment Authority - Medical Investment Department (AL-OBAYED GENERAL HOSPITAL PROJECT MEDICAL EQUIPMENT BID) .

